

## **Vacancy**

### **Designer, Kitchen & Bedroom Retail**

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#### **What we are looking for**

Not just an experienced kitchen designer, we're looking for something more.

Someone who wants to join a business with pedigree and over 150 years industry experience providing market leading products to our Customers. You will be an innovative individual who is passionate about design with a strong sense of style and an ability to inspire your Customers through your design, presentation and communication skills.

A professional, articulate and well-motivated individual with excellent verbal and written communication skills, you will be experienced in creative kitchen design with a proven track record in sales and passionate about delivering a first class Customer experience

Working within our impressive showroom, we are looking for you to bring a strong design history and a portfolio of stunning designs to display your talent and passion.

#### **What can we offer you?**

As our business continues to grow, we need talent like yours to help our very reputable retail brand achieve even greater success. At Laings we pride ourselves on the value of our brand which has been built up over 150 years and are still one of the leading brands in the UK. We work with many of the best brands enabling our designers to be creative and inspiring and allowing you huge flexibility to bring unique ideas to our Customers homes.

We offer a very competitive package, attractive pension scheme and private healthcare for all our employees.

#### **Development opportunities**

Laings continues to be a very successful business operating across both retail and commercial sectors, servicing all types of private Customers as well as working closely with architects, house builders, hoteliers and many other companies. We are constantly looking to explore new opportunities and actively encourage our staff to be part of this journey. Being part of the team at Laings is about being part of successful and growing organisation.

### Travel...

Although based at our showroom in Inverurie near Aberdeen, you'll have the chance to visit our product manufacturers around Europe to see exactly how our products are made – something that will help you make lots of great contacts with suppliers.

### What is the designer's role?

The key role of our designers is to provide a comprehensive service designing a new kitchen, bedroom for our Customers using our luxury products.

*Duties and Responsibilities would include:*

- Representing the business in our outstanding showroom as a target-driven Kitchen designer.
- Visiting Customers in their homes (full driving license essential), getting to know them and their ideas, as well as their expected budget.
- Working in conjunction with our surveyors and suppliers to develop a functional and design led solution using Planit Fusion 3D software. Using these tools to provide the Customer with an inspiring end design that is unique to them.
- Providing your Customer with a presentation of your design, allowing them to visualise their new room and giving them an initial quote and then working through any variations in product, design and price to complete the Customer journey to their new Kitchen.
- You'll also have the privileged opportunity to work closely with leading furniture, appliance and worktop brands in the industry including Charles Yorke, Miele, Gaggenau, Hacker, Mactintosh and many, many more.

### About Us

Established in 1862 as a family business, Laings has specialised in bathrooms since 1982, and kitchens & bedrooms since 1992.

People come to Laings for lots of different reasons. Our fantastic range of top quality products of course being one of them, but also our unrivalled experience and exceptional service ensures that our customer's projects are completed to the highest standard, letting us bring their home to life

Many of our 90 plus workforce have been with the company for a decade or more, providing a huge reservoir of experience and this experience is spread throughout the company from designers to installers, delivery drivers to director. We believe our greatest strength lies in our knowledgeable and friendly staff. Our technical teams behind the scenes have as much impact as those out on the shop floor.

**If you are interested...**

The key for applying for this role is that you have passion in design, great interpersonal skills and are pro-active and use your initiative. If the above sounds like you and you're looking for a role in a hard-working yet fun environment then don't delay, apply now!

You must include an informal covering letter with your application explaining why this role interests you and what you can bring to the business. Personality fit is really important at this company; this is your chance to bring your application to life so we can get a feel for the sort of person you are, so don't hold back! Applicants who have not submitted a covering letter will not be considered.

Applications should be sent by email to Laings Recruitment: [recruitment@laings.co.uk](mailto:recruitment@laings.co.uk)