

# VACANCY – Bathroom & Kitchen Designer

# What we are looking for

An innovative individual, passionate about design to join our teams of designers; you need a strong sense of style, with your finger on the pulse for the latest design trends to inspire your clients.

A professional, articulate and well-motivated individual with excellent verbal and written communication skills, you will be experienced in either kitchen, bathroom or bedroom design with a proven track record in sales and passionate about delivering a first class customer experience

Working within our multi-award winning showroom, we are looking for you to bring a strong design history and a portfolio of stunning designs to display your talent and passion.

# **Essential Skills**

- Minimum 2 years previous sales orientated role experience
- Minimum 2 years creative design experience using CAD Software
- Bathroom, bedroom and/ or Kitchen design experience essential even if you just have one of these we can provide training in the other areas.
- Work on own initiative

# **Desirable Skills**

- Qualification in interior design or similar
- Qualification in CAD/ AutoCAD
- Retail Industry experience or exposure

# What can we offer you?

As our business continues to grow, we need talent like yours to help our very reputable retail brand achieve even greater success. At Laings we pride ourselves on the value of our company brand which has been built up over 150 years and are still one of the leading companies in the UK. We work with many of the best product brands, enabling our designers to be creative and inspiring and allowing you huge flexibility to bring unique ideas to our Customers homes.

We offer a competitive package, attractive pension scheme and private healthcare for all our employees.

# **Development opportunities**

Laings continues to be a very successful business operating across both retail and commercial sectors, servicing all types of private customers as well as working closely with architects, house builders, hoteliers and many other companies. We are constantly looking to explore new opportunities and actively encourage our staff to be part of this journey. Being part of the team at Laings is about being part of successful and growing organisation.

#### Travel...

Although based at our showroom in Inverurie, near Aberdeen, you'll have the chance to visit our product manufacturers around Europe to see exactly how our products are made – something that will help you make lots of great contacts with suppliers.

# What is the designer's role?

The key role of our designers is to provide a comprehensive service designing a new kitchen, bedroom or bathroom for our customers using our luxury products.

Duties and Responsibilities would include:

- Representing the business in our outstanding showroom as a target-driven designer.
- Visiting customers in their homes (full driving licence essential), getting to know them and their ideas, as well as their expected budget.
- Working in conjunction with our surveyors and suppliers to develop a functional and design led solution using CAD software. Using these tools to provide the customer with an inspiring end design that is unique to them.
- Providing your customer with a presentation of your design, allowing them to visualise their new room and giving them an initial quote and then working through any variations in product, design and price to complete the Customer journey to their new room.
- You'll also have the privileged opportunity to work closely with leading supplier brands in the industry including Miele, Gaggenau, Hacker, Duravit, Villeroy and Boch and many, many more.

# **About Us**

Established in 1862 as a family business, Laings has specialised in bathrooms since 1982, and kitchens & bedrooms since 1992.

People come to Laings for lots of different reasons. Our fantastic range of top quality products of course being one of them, but also our unrivalled experience and exceptional service ensures that our customer's projects are completed to the highest standard, letting us bring their dreams to life

Many of our 80 plus workforce have been with the company for a decade or more, providing a huge reservoir of experience and this experience is spread throughout the company from designers to installers, delivery drivers to director. We believe our greatest strength lies in our knowledgeable and friendly staff. Our technical teams behind the scenes have as much impact as those out on the shop floor.

#### If you are interested...

We are looking for the right person who has a passion for design, great interpersonal skills, is proactive, creative and uses their initiative. If the above sounds like you and you're looking for a role in a hard-working yet fun and creative environment then don't delay, apply now!

To apply you must include a covering letter with your application explaining why this role interests you and what you can bring to the business.

We would also like to see three of your most recent designs submitted as part of your application.